

Fund 143

Homeowner and Business Loan Programs

Mission

The overall goals of the Homeowner and Business Loan Programs are to enhance the quality of life and economic base of the County by providing support for homeownership, to repair and upgrade existing housing and to assist small and minority businesses. One focus is to provide a means and opportunity for low- and moderate-income households to become homeowners in the County through the Moderate Income Direct Sales (MIDS) program. The second focus is to provide affordable loans for housing improvement and rehabilitation to qualifying low-income homeowners or homeowners living in areas targeted for improvement, resulting in the elimination of health and safety code violations, enhancing the quality and appearance of existing housing and retaining existing affordable housing. The third focus is to provide business assistance and counseling services as well as direct loans to qualified minority businesses.

Focus

Fund 143, Homeowner and Business Loan Programs, is comprised of three programs designed to meet the agency mission as detailed below:

- ◆ The Home Improvement Loan Program (HILP) provides loans to low- and moderate-income individuals to repair, modernize, or expand the living space for their families to help alleviate overcrowded conditions. Funds are also loaned to homeowners who are cited for health and housing code violations, and for replacement housing, if necessary. Grants are provided for low-income elderly or disabled residents through the Elderly Home Repair Program to make needed repairs and provide for handicapped accessibility, to prevent displacement, and to allow these individuals to live in safe and sanitary housing. County appropriated funds within Fund 143, Homeowner and Business Loan Programs are used in conjunction with bank funds budgeted in Fund 945, Non-Appropriated Rehabilitation Loans, and federal funding in Fund 142, Community Development Block Grant, to increase the assistance available to County residents.
- ◆ The Moderate Income Direct Sales (MIDS) program is designed to provide affordable homeownership opportunities for low- to moderate-income families who otherwise could not afford to purchase a home. Established in 1978, this program funds second trust loans up to \$15,000. These loans are repaid when the home is resold. The second trust allows the sales price to be affordable to families who would not normally qualify for home ownership. As initially established, MIDS units acquired or constructed by the Fairfax County Redevelopment and Housing Authority (FCRHA) were sold to moderate income families, and the purchase was made possible by the provision of the second trust loans. The resale price of the unit is limited, and the FCRHA has the right of first refusal when the home is resold.
- ◆ The Small and Minority Business Loan program was initiated in FY 1996, and Fund 143, Homeowner and Business Loan Programs, was expanded to include the receipt of federal funds for operation of this program which provides loans to qualified small and minority businesses. Program funds are administered by the Community Business Partnership (formerly the South Fairfax Regional Business Partnership, Inc.) through an agreement with the Department of Housing and Community Development. Loan repayments from the business loans will be received as revenue in Fund 143, Homeowner and Business Loan Programs, and will be used to pay debt service on the Section 108 Loan 7.
- ◆ Program income from the HILP and MIDS programs will provide direct loans as well as administrative support for the five positions that administer the programs, consistent with the business plan approved by the FCRHA and the Board of Supervisors.

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- ◆ FY 2006 revenues are projected to be \$1,743,567, an increase of \$224,973 or 14.8 percent over the FY 2005 Adopted Budget Plan, with the actual results reliant upon economic conditions, participants' ability to repay rehabilitation loans and the real estate market environment for MIDS resale properties and second trusts. The Section 108 loans will be repaid according to scheduled payments. In addition to the funding in Fund 143, the HILP Program initiated a 2 percent loan origination fee as of July 1, 1996 on all loans settled by the program. The revenue generated by this program goes directly into Fund 940, FCRHA General Operating to support staff costs associated with the program.

Budget and Staff Resources

Agency Summary				
Category	FY 2004 Actual	FY 2005 Adopted Budget Plan	FY 2005 Revised Budget Plan	FY 2006 Advertised Budget Plan
Expenditures:				
Operating Expenses	\$1,185,692	\$1,518,594	\$6,763,081	\$1,743,567
Bond Costs	4,049	0	0	0
Total Expenditures	\$1,189,741	\$1,518,594	\$6,763,081	\$1,743,567

FY 2006 Funding Adjustments

The following funding adjustments from the FY 2005 Revised Budget Plan are necessary to support the FY 2006 program:

- ◆ **Homeowners Improvement Loan Program (HILP)** (\$2,174,647)
A net decrease in the amount of \$2,174,647 due to unexpended balances carried over from FY 2004 for emergency repairs to heat/water systems, collapsing floors and ceilings, leaking roofs and to alleviate health and building code violations.
- ◆ **Moderate Income Direct Sales (MIDS)** (\$1,700,451)
A net decrease in the amount of \$1,700,451 due to unexpended balances carried over from FY 2004 for principal and interest payments as well as deferred purchase and resale of units to MIDS participants.
- ◆ **Small and Minority Business Loan Program** (\$1,144,416)
A net decrease in the amount of \$1,144,416 based on the amortized repayment schedule for the U.S. Department of Housing and Urban Development Section 108 Loan 7 and carryover of expended balances for anticipated loans to qualified small and minority businesses.

Changes to FY 2005 Adopted Budget Plan

The following funding adjustments reflect all approved changes in the FY 2005 Revised Budget Plan since passage of the FY 2005 Adopted Budget Plan. Included are all adjustments made as part of the FY 2004 Carryover Review and all other approved changes through December 31, 2004:

- ◆ **Carryover Adjustments** \$5,244,487
As part of the FY 2004 Carryover Review, the Board of Supervisors approved an increase \$5,244,487 due to carryover of unexpended FY 2004 program balances of \$3,529,846, an appropriation of \$868,628 in program income adjustments for the Moderate Income Direct Sales Program (MIDS) and Business Loan Programs, and an appropriation of \$846,013 in Fund Balances. FY 2005 revenues increased by \$868,628 due to the carryover of FY 2004 program balances of \$909,786 in the Business Loan Program, offset by a reduction of \$41,158 in the MIDS program income.

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FUND STATEMENT

Fund Type H14, Special Revenue Funds

Fund 143, Homeowner and
Business Loan Programs

	FY 2004 Actual	FY 2005 Adopted Budget Plan	FY 2005 Revised Budget Plan	FY 2006 Advertised Budget Plan
Beginning Balance	\$2,699,454	\$312,527	\$4,375,859	\$0
Revenue:				
Program Income (MIDS)	\$1,837,518	\$852,022	\$810,864	\$1,026,080
County Rehabilitation Loan Repayments	591,705	612,347	612,347	663,779
Business Loan Program	436,923	54,225	964,011	53,708
Total Revenue	\$2,866,146	\$1,518,594	\$2,387,222	\$1,743,567
Total Available	\$5,565,600	\$1,831,121	\$6,763,081	\$1,743,567
Expenditures:				
Rehabilitation Loans and Grants	\$821,840	\$612,347	\$2,785,559	\$663,779
Water Extension and Improvement Projects	0	0	52,867	0
Moderate Income Direct Sales Program (MIDS)	182,069	852,022	2,726,531	1,026,080
Business Loan Program	185,832	54,225	1,198,124	53,708
Total Expenditures	\$1,189,741	\$1,518,594	\$6,763,081	\$1,743,567
Total Disbursements	\$1,189,741	\$1,518,594	\$6,763,081	\$1,743,567
Ending Balance¹	\$4,375,859	\$312,527	\$0	\$0

¹ Projects are budgeted based on the total program costs. Most programs span multiple years, therefore, funding is carried forward each fiscal year, and ending balances fluctuate, reflecting the carryover of these funds.